

Top 5 ways ISVs can get to market faster



It has never been easier for ISVs to sell their software on an on-demand basis. With a fully-managed cloud infrastructure, Savvis SaaS Enablement Solutions remove all of the obstacles to achieving an enterprise-class SaaS platform with maximum security and performance. If you are ready to dive into SaaS, take a look at the top 5 ways that you can get to market faster with Savvis.

1. Move to a cloud-based SaaS delivery model

Traditional software development is a complicated tangle of hardware and OS compatibilities. Moving into the cloud gives you control and simplicity by allowing you to develop for common platforms and easily scale as needed. Savvis' flexible deployment options enable you to choose the cloud with maximum security and performance.

2. Develop and test in the cloud

Simplify test and development by standardizing on common environments. Because you can spin up new test environments in minutes, you'll test faster and better, resulting in higher-grade software ready for market.

3. Manage software releases easily and transparently

New releases and patches can be difficult and expensive in traditional software deployments. With SaaS, you can manage releases with ease, automatically keeping your customers up-to-date without forcing them to go through costly and time-consuming upgrades.

4. Standardize on security principles

With hundreds of SaaS customers, Savvis is no stranger to demanding compliance and security requirements like SAS 70, PCI and HIPAA. Savvis infrastructure enables you to set your security once and standardize across multiple environments, greatly reducing time-to-market.

5. Select Savvis as your infrastructure partner!

7 out of the top 10 software companies choose Savvis as their infrastructure partner. That's because Savvis understands the needs of SaaS vendors like you. Our global resources and consultative approach are focused on ensuring you achieve faster revenue recognition with flexible, enterprise-class infrastructure solutions.

★★★★★ 7 OF THE TOP 10 SOFTWARE COMPANIES CHOOSE SAVVIS

Enterprise-Class SaaS Solutions

Savvis offers more flexibility, more global reach, and more expertise to support SaaS initiatives.

Global Reach

With 31 data centers in North America, Europe and Asia — including London, Singapore and Tokyo — you can easily scale globally.

Flexible Deployment Options

From colocation, to network, security, managed hosting and cloud, Savvis offers a broad breadth of infrastructure services for both SaaS and hosted deployments.

Enterprise-Class Security & Services

Savvis provides enterprise-grade security, performance and support for demanding application environments.

SaaS Expertise

With hundreds of SaaS customers and our very own professional consulting organization, Savvis has the expertise to help you succeed.

www.savvis.net/SaaS
1-800-943-6592
SaaS@savvis.net