



Savvis IT Infrastructure



Savvis SaaS Infrastructure Solutions
Enterprise-class Resources
for SaaS Delivery

Software-as-a-Service (SaaS)

Creates New Opportunities...

Originally appealing to mostly smaller businesses, SaaS is now being embraced by even the largest multinational enterprises for its cost benefits — no upfront capital investment and flexible, pay-as-you-go contracts. This makes it a growth opportunity for Independent Software Vendors (ISVs) such as yourself. ISV SaaS revenues are accelerating rapidly from month to month. With a SaaS delivery model, you can bring new customers on board rapidly. You can bring new software to market faster and more efficiently, and provide enhancements and updates to customers on-the-fly.

... and Challenges

As a SaaS specialist, you need to speed time-to-market, minimize costs and get customers on board quickly and convince them that their data will be available and safe. You must be able to accommodate unpredictable growth and spikes in demand. Outages can be devastating to your reputation making it imperative for your applications to be available 24/7.

Take advantage of our experience with more than 400 SaaS customers around the globe — including seven of the top 10 software companies — to seize opportunities to grow your business.

The Answer? Leave the Infrastructure to Savvis

We understand the needs of software providers like you. Why spend precious capital resources building data centers and networks? We've got the broadest and deepest portfolio of IT infrastructure solutions in the industry. We offer everything from colocation, to network, security, managed hosting and cloud. Plus, we're global. Expanding into international markets? Chances are we're already there to support you. You can scale up or down based on your needs and those of your customers. And our consultative approach means that you get the expert help you need to strategize on how best to grow your SaaS business.

And, most importantly, our security is nothing less than enterprise class. We know how to safeguard your data and that of your customers — no compromises. Our comprehensive solution-level Service Level Agreements (SLAs) focus on performance and have been tested and hardened over time. And, we offer you equal or better security than on-premise deployments — including data protection, identity management, vulnerability management, physical and personnel security, application security, incident response and privacy measures. We help you comply with certifications such as SAS 70 Type II, PCI and HIPAA.

Savvis SaaS Infrastructure Services

Savvis offers the flexibility, global reach and expertise you need to support your unique SaaS initiatives:

- **Global Reach:** With 32 data centers in North America, Europe and Asia — including London, Singapore and Tokyo — you can scale easily around the globe.
- **Flexible Deployment:** Choose from a full range of Savvis IT infrastructure services flexibly deployed to meet your company's needs for both SaaS and hosted environments.
- **Enterprise-Class Security and Services:** Savvis provides enterprise-grade security, performance and support for demanding application environments.
- **SaaS Expertise:** With hundreds of SaaS customers and our highly skilled professional consulting organization, Savvis has the expertise to help you succeed.

Speed Time-to-Market and Bring Customers Onboard Faster

Savvis lets you get your software to market easier and faster. With Savvis SaaS Infrastructure Services, you can migrate your software from on-premise to an enterprise cloud with the security and performance that your customers expect. Testing, development and deployment environments can be launched in minutes and can instantly scale to global proportions.

With Savvis SaaS Infrastructure Services, you can put your software product in the hands of your customers in a matter of minutes, not days. And, you can have the infrastructure up and ready-to-go just as quickly.

Make Savvis Your Solution for Enterprise-Class SaaS

Savvis provides what your company needs to grow its SaaS solutions business: flexibility, global reach, security and performance, a full range of hosting services and expert consultants to guide you through it all.

Let us do the worrying about your infrastructure,
while you focus on your business.

Learn more at www.savvis.com/SaaS
or contact saas@savvis.com

Savvis SaaS Infrastructure Offerings

Solutions		Network	
SaaS Transformation	✓	Native Tier-1 Connectivity to Savvis Data Centers	✓
Pure-play SaaS Delivery	✓	Up to 1Gb/s Bandwidth	✓
Hybrid (on-premise to Cloud Bursting)	✓	Private VLANs	✓
Proximity Hosting	✓	Private IP Enabled	✓
Test and Development	✓	Redundant Internet Connect	✓
Web and E-commerce	✓	Server Load Balancer	✓
Batch Grid Computing	✓	Storage	
Vertical Expertise		Up to 3-tier ILM	✓
Software	✓	High-Performance Fibre Channel SAN	✓
Financial	✓	Daily Snapshots	✓
Media	✓	Daily Full Backup to Disk	✓
Consumer Brands	✓	Management	
Cloud		1 hour Provisioning Time	✓
Infrastructure		Fully-Managed Infrastructure	✓
Enterprise Public Cloud (Multi-tenant)	✓	Usage-Based Billing Model	✓
Enterprise Private Cloud (Dedicated, single-tenant)	✓	Department-Level Billing	✓
Virtual Private Data Center (Multi-tenant)	✓	Multi-tiered Service Profiles	✓
Hybrid Clouds (incl. Bursting)	✓	Role-based User Permissions	✓
Global Geographic Locations	✓	Single-pane SavvisStation Portal	✓
Self-Service, On-demand	✓	Drag-and-Drop Toplogy Designer	✓
Automated, End-to-End Data Center Provisioning	✓	Automated Capacity Management	✓
Native Three-Tier Application Support	✓	Software Life Cycle Support	✓
API for Programmatic Access	✓	Enterprise-Class 24/7 Support	✓
Image Upload	✓	Virtual Services	
SLAs		Compute	✓
Up to 99.99% (end-to-end availability)	✓	Applications	✓
100% Infrastructure	✓	Storage	✓
Solution-level SLAs	✓	Network	✓
Security		Security	✓
Multiple Dedicated VLANs	✓	Managed Hosting	
Anti-DDoS	✓	Web Servers	
Multi-Tier Configurable Firewalls (VMsafe Compatible)	✓	Apache	✓
VPN Server Administration	✓	Microsoft IIS	✓
Log Management	✓	IBM HTTP Server	✓
IDS/IPS	✓	SunOne	✓
ACLs integrated into Virtualization Stack	✓	Middelware Products	
Compliance		WebSphere	✓
SAS-70	✓	Tomcat	✓
PCI-DSS	✓	WebLogic	✓
		Jboss	✓
		.Net	✓
		Oracle Fusion	✓

✓ = available from Savvis

Quality of Experience

End User Experience Monitoring	✓
Application Performance Monitoring	✓

Load Testing Tools

Soasta	✓
Gomez	✓

Collaboration Tools

Social Business Software (Jive)	✓
SharePoint / MOSS	✓
Content Management/Deployment (RMS)	✓

Messaging

Dedicated Hosted Exchange	✓
Shared Hosted Exchange	✓
Email Archiving	✓

Database Solutions

Oracle	✓
MySQL	✓
MS SQL	✓
DB2	✓
Active Directory	✓

Network

Network Connectivity

Tier 1 ISP with MPLS Core	✓
Owned OC-192 Global Network	✓
Alternate Carrier Availability (including AT&T, Verizon, AboveNet, Qwest, XO, Time Warner, Comcast, Level3, MFN)	✓
Cross-connect via Node Room	✓
Structured Cabling	✓

Wide Area Network Connectivity (VPN)

ATS Public	✓
ATS Private	✓
ATS Private + Internet	✓

Data Center Connectivity

Hosted Area Network	✓
Ethernet Virtual Private Line	✓
Cross Connects	✓

Content Delivery Network

Caching and Download	✓
Streaming - Live and On-Demand	✓
Origin Storage	✓
Intelligent Traffic Management (ITM)	✓

Colocation

Data Center Space

Global Locations (Americas/EMEA/APAC)	✓
Raised Floor - 1.5 Million Square Feet	✓
Cage and Cabinet Options	✓
Offices, Conference Rooms, Reception	✓
Downtown and Suburban Locations	✓
HVAC Cooling and VESPA Fire Prevent	✓
IEEE and NEC Grounding Standards	✓

Power

60/150/200 Watts Per Square Foot	✓
Back Up Generators	✓
UPS kW with Power Manage Modules	✓

Security

OnSite 24/7 Manned	✓
Video Surveillance	✓
Card Key	✓
Biometric	✓
Man Trap Entry	✓

Solutions Consulting Services

Consulting Practice

Enterprise-scale Transformation	✓
Architecture	✓
Application Portfolio Analysis	✓
Migration Factory	✓

Technology Expertise

Virtualization	✓
Cloud	✓
Server Platforms (Cisco, Intel, Sun-Oracle)	✓
Operating Systems (Windows, Linux, Solaris)	✓
Automation (Discovery, Provisioning, Monitoring, Workload Management and Recovery)	✓

Areas of Focus

Cloud Readiness Assessment	✓
Cloud Acceleration Program	✓
Server Consolidation/Virtualization	✓
Data Center Consolidation/Migration	✓
Disaster Recovery Enablement	✓

Deliverables

Target State Blueprint and Roadmap	✓
Migration Playbook	✓
Business Case and Financial Model	✓
Quick Wins	✓



To find out more about Savvis visit
www.savvis.com or call **1.800.SAVVIS.1**



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